



Jim Bullock

Jim holds over 20 years' experience solving business and legal issues. Having served as in-house counsel for Computer Sciences Corporation and Sun Microsystems, and as general counsel/vice-president of operations for etalk Corporation, Jim knows that business needs to get done. He understands the balance business owners strike between the bottom line and the risks "out there." Jim carries this in-house mindset with him in his role as outside counsel, while he handles complex business issues for his clients.

Jim's clients include commercial and retail banks and other lenders, technology and broadcasting companies, manufacturers, real estate developers, and energy sector players. He provides transactional support to the financial services industry, including loan documentation in a variety of contexts—commercial real estate, C&I, ABL, SBA, construction, project finance, and syndicated or participated loans, among others. Jim focuses on protecting his clients' needs and advising them on sound business and legal practices.

Before entering private practice, Jim clerked for Justice Carolyn Wright in the Fifth District Court of Appeals of Texas.

Jim also serves as a mediator for cases in North Texas.

CORE FOCUS

- Financial Services
- Financial Services: Transactions
- Financial Services: Distressed Debt & Bankruptcy
- Financial Services: Compliance
- Real Estate
- Real Estate: Litigation

EDUCATION

- Southern Methodist University Dedman College of Law, J.D., 1995
- University of North Texas, B.A., 1992



PARTNER

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- Major in History and Business

ADMISSIONS

- Supreme Court of Texas
- S. District Court, Northern District of Texas
- S. District Court, Eastern District of Texas
- S. District Court, Western District of Texas
- S. Bankruptcy Court, Northern District of Texas
- S. Court of Appeals, Fifth Circuit

PRESENTATION

- “Licensing Intellectual Property Overseas: China”, University of Houston’s 15th Annual Computer and Information Law Institute, September 2001
- “The License Grant: Determining what you really need or want”, American Conference Institute’s Software License Agreements, October 2003
- “The License Grant: Getting what you really want”, American Conference Institute’s Software License Agreements, June 2004
- “What Do You Need In Your Software License Grant?”, American Conference Institute’s Software License Agreements, October 2004
- “Software Licensing Boot Camp: Basic Training for the Non-Lawyer Contract Professional”, American Conference Institute’s Optimizing Software License Agreements, October 2006
- “Software Licensing Boot Camp: Basic Training for the Non-Lawyer Contract Professional” and “Avoiding Software License Disputes”, American Conference Institute’s 13th Annual Practical and Tactical Art of the Deal in Software Licensing Agreements, October 2007
- “IP Issues”, American Conference Institute’s Managing Complex Litigation, February 2008
- “Balancing Competing Interests”, American Conference Institute’s Technology Licensing Agreements, April 2008
- “Structuring Software and Technology Reseller and Distributor Agreements: Guide for Corporate and Technology Counsel for Drafting and Negotiating Contracts”, Strafford Publications, Inc., webinar, September 2013

PUBLICATIONS

- The IP Licensing Lawyer’s Job: A Survival Guide, ABA Publishing, 1st Ed., 2008
- Intellectual Property Royalties chapter, Lawyers Guide to Formulas in Deal Documents and SEC Filings, Law Journal Press, 1st Ed. 2008
- “Intellectual Property Protections in China” | Docket of the American Corporate Counsel Association, November 2000
- “Passing it on: Five basic issues in technology licensing” | Business Law Today, July/August 2003
- “The License Grant: Determining what you really need or want” | American Conference Institute’s Software License Agreements, October 2003 & June 2004
- “What Do You Need In Your Software License Grant?” | American Conference Institute’s Software License Agreements, October 2004
- Co-Author, “On My Mind: What’s Wrong With The ‘I Paid For It, I Own It’ Strategy” | Docket of the American Corporate Counsel Association, May 2005
- “Dances with [Were]wolves: Software Licensing Tidbits for ‘Non-Lawyers’” | American Conference Institute’s Optimizing Software License Agreements, October 2006
- “Understanding Your Corporate Client” | Headnotes (Journal of the Dallas Bar Association), June 2008
- “Relax, Oracle v. Google Isn’t a Sign of the Apocalypse” | LinkedIn Pulse, March 30, 2018

ASSOCIATIONS

Jim serves on the board of trustees for Archgate Montessori Academy in Plano, Texas, and is President of the Rotary Club of Frisco (a Rotary International club). He is a guest lecturer at SMU’s Cox School of Business, Caruth Institute for Entrepreneurship and serves on the faculty of the Sigma Chi International Krach Transformational Leadership Workshop. In his spare time, Jim coaches his son’s soccer team, is the bane of the undead in “Plants vs. Zombies,” and roots for his beloved Cowboys, Mavericks, Rangers, F.C. Dallas, and Manchester United. While he was in-house counsel, Jim was inducted into Marquis’ Who’s Who in America and Kipling’s Who’s Who in Leading Business Professionals.

RELATED NEWS

- Avoiding FCPA Trouble – Hints from the DOJ’s Advisory Opinion
- Unforgiven: Appealing PPP Loan Review Decisions
- Three States Sue to Overturn OCC’s New “Valid When Made” Rule
- Updates on the CARES Act loans program